



## THE STATE OF FDI

### Networking Luncheon Agenda

*December 6 • Noon – 1:30 pm • City Club Raleigh*

*Presenting Sponsor*



<b>11:30 am – Noon</b>	<b>Registration / Networking</b>
<b>Noon – 12:25 pm</b>	<b>Luncheon Buffet</b>
<b>12:25 – 12:30 pm</b>	<b>Welcome / Introductions</b> <b>RYAN WETHERINGTON</b> Co-Chair – NCEDA Professional Development Committee Vice President – Armstrong Relocation
<b>12:30 – 12:50 pm</b>	<b>FDI Trends - Europe and Asia</b> <b>KOREY HOWARD</b> Senior International Business Development Manager Economic Development Partnership of North Carolina <b>COLIN KISER</b> Senior International Business Development Manager Economic Development Partnership of North Carolina
<b>12:50 – 1:15 pm</b>	<b>FDI Trends - India</b> <b>RAHUL PADMANABHA</b> Director of Investment – North Carolina India Office
<b>1:15 – 1:25 pm</b>	<b>Panel Discussion / Q&amp;A</b>
<b>1:25 – 1:30 pm</b>	<b>Wrap-Up / Adjourn / Networking</b>

#### **UPCOMING EVENTS:**

*Emerging Executives Forum: January 28-29 – Rocky Mount*

*MidWinter Conference: March 12-13 – Pinehurst*

## Networking Luncheon Speakers



**Korey Howard** is the Senior International Business Development Manager for EDPNC, overseeing northeast Asia for. A native North Carolinian, he worked and lived in Japan for more than 20 years prior to moving back home in November 2015. Korey brings extensive corporate experience in transaction advisory and HR-related fields, including with firms like Ernst & Young, Fast Retailing (the world's 3rd largest apparel retailer and parent company of brands such as Uniqlo and Theory), and Sanyo Electric. In his current role, Korey oversees EDPNC's FDI recruitment offices in South Korea and Japan, and he is responsible for identifying and developing business recruitment prospects, particularly in Japan.



**Colin Kiser** is the International Business Development Manager for EDPNC, overseeing Europe and India. He spent his first 2.5 years with the organization actively working to close deals with growing and expanding business on EDPNC's Recruitment team. He recently moved over to the business development side and has taken on the responsibility of EDPNC's FDI attraction initiatives in Europe and India. EDPNC's goal is to market and educate companies all over the world about the distinct advantages NC brings to the table, whether it be heavy manufacturing or HQ opportunities. Recent recruitment wins have included Allstate's 2,250 job expansion in Charlotte, majoring on IT/Tech talent. On the industrial side, he successfully worked to recruit Fibertex Personal Care to Asheboro, carrying a \$115M investment, and 145 jobs.



**Rahul Padmanabha** is a seasoned international business professional with demonstrated accomplishments in international trade and investment. His areas of expertise include cross-border trade and investment, business planning, new market development, internationalization and market-entry strategy. Before joining North Carolina's FDI initiative, Rahul was the SelectUSA lead in India, where he facilitated the expansion of Indian companies into the United States. Rahul has also worked in the financial services sector in Dubai, where he handled business development and managed key relationships with private bankers and institutional investors in the Middle East. In each of his previous assignments, Rahul gained hands-on experience helping companies in both developed and emerging economies expand into new markets.