

Vol. IV, Issue No.1 July 2005
Abbie Hollins, Executive Editor

Inside...

A Message From Your President...	1
Upcoming Events.....	2
Meet Your Board.....	3
Patron Sponsor Profile.....	3
NCEDA 2005-06 Board Release....	4
Sen. Hoyle Recognition Release...	5
ED of the Year Release.....	6
Announcements, Job Posting.....	7

President's Message

by Scott Millar

Well, the 39th Annual meeting is behind us now, and if you were able to join us last month in Atlantic Beach, I'll bet you will agree. Our program featured a timely debate on incentives between former North Carolina Supreme Court Justice Robert Orr and Ernie Pearson with the The Sanford Holshouser Business Development Group. The Orr/Pearson debate gave both sides a chance to present their views on the constitutional-ity of business incentives, and if you are interested in obtaining a copy of the transcript, please contact the NCEDA main office. The conference also featured Scott Dorney with the Military Business Center, who gave an overview on the role the military industry plays in North Carolina, and Tom Ticknor, who joined us from Illinois to offer up his recommendations on building a stronger, more efficient North Carolina. We also enjoyed several networking events and a great performance by the Em-bers.

While I do believe the 2005 Annual Conference was a great way to wind down the fiscal year, I believe the coming year will push NCEDA to truly prove ourselves as the voice of economic development. Several challenges will present themselves over the next several months, and the association needs to be prepared to put up a strong fight in the face of our biggest challenges yet. First, following Justice Orr's lawsuit announce-ment last Thursday, the constitutionality of incentives is the forefront issue that we must be prepared to win at all costs. We already responded with a widely covered position statement, issued to state and national media only hours after Orr's announcement.

(continued on next page)

NCEDA

North Carolina Economic
Developers Association, Inc.

Developments is published the first
Friday of every month by NCEDA.

NCEDA

1201 Edwards Mill Rd., Suite 102
Raleigh, NC 27607
Toll-Free 1-888-24NCEDA
Fax 919-882-1902
nceda@capstrat.com
<http://www.nceda.org>

*If you have an idea or article of
interest for the newsletter, please
submit it via e-mail or fax, prior to
publication of
Developments.*

NCEDA Officers

2005-2006

President
Scott Millar
Catawba County EDC
828-267-1564
SMILLAR@catawbacountync.gov

Vice President
Ronnie Goswick
Franklin County EDC
919-554-1863
rgoswick2001@earthlink.net

Secretary/Treasurer
Donny Hicks
Gaston County EDC
704-825-4046
dhicks@co.gaston.nc.us

Immediate Past President
Mac Williams
Alamance Co. Chamber of Commerce
336-228-1338
macwilliams@alamancechamber.com

NCEDA Board Members

2006

Brenda Daniels
ElectriCities of NC, Inc.
919-760-6363
bdaniels@electricities.org

Steve Gosselin
ECS Ltd.
704-525-5152
sgosselin@ecslimited.com

Don Porter
Raeford Hoke County EDC
910-875-6113
dporter@hokecounty.org

2007

John Hunter
Womble Carlyle Sandridge & Rice PLLC
704-331-4900
jhunter@wscr.com

Katherine Thomas
Progress Energy
919-546-2653
Katherine.Thomas@pgnmail.com

Jimmy Smith
Four County Electric Membership Corporation
910-259-1821
jimmy.smith@fourcounty.ncemcs.com

2008

Jon Hamm
Sprint
919-554-7311
jon.r.hamm@mail.sprint.com

Dianne Reid
Orange County EDC
919-245-2325
dreid@co.orange.nc.us

Bonnie Renfro
Randolph County EDC
336-626-2233
brenfro@rcedc.com

Executive Director
John Peterson
888-246-2332
jpeterson@capstrat.com

Ex Officio
Bud Cohoon
NC Electric Membership Corp.
Jim Fain
N.C. Department of Commerce
Tony Copeland
N.C. Department of Commerce

(cont'd from last page)

NCEDA will also be issuing talking points and continuous information to the association, and we must all do our part to stay up to speed as the lawsuit unfolds.

But our challenges will not stop there. **We must** still monitor and push for an extension of the William S. Lee Act and try to revise the legislation currently proposed in HB 947. **We must** stay knowledgeable of the other emerging issues in our industry. And **we must** continue to support the association by renewing memberships, attending our networking luncheons, professional development seminars and conferences, and by encouraging other to join NCEDA.

So, as we kick off the 2005-06 season, I challenge each of you to stay focused, stay strong and stay smart. You, our membership, are our greatest asset as you communicate with your colleagues, the opposition and legislators on relevant issues and legislation.

I look forward to serving you this year. Working together, NCEDA will continue to make a difference!

UPCOMING EVENTS



September 6-9, 2005
33rd Annual Basic ED Course
University of North Carolina - Chapel Hill
Chapel Hill, NC

October 11-12, 2005
NCEDA 2005 Fall Conference
Grandover Resort
Greensboro, NC

Meet Your Board

This month we feature incoming President Scott Millar, CEcD.

Scott Millar is the president of Catawba County Economic Development Corporation and has served the organization in this title since 1998. He is also the incoming president of the North Carolina Economic Developers Association and recently served as chair of the association's 39th Annual Conference.

Prior to joining Catawba County EDC, he was employed by the NC Department of Commerce and spent 5 years in advertising.

Millar currently serves on the North Carolina Economic Development Board Committees of Infrastructure, Transportation and Environment, as well as the Workforce and Education Committee.

Millar received the professional designation of Certified Economic Developer in 1996. He has been published in the primary journal for the economic development industry, *The Economic Development Review*.

Millar is a graduate of the University of Tennessee. He resides in Hickory with his wife, Mary.

Patron Sponsor Profile

This month we feature ElectriCities of NC, Inc.

ElectriCities of NC, Inc. is a non-profit government service organization representing cities, towns and universities that own electric distribution systems. Today, ElectriCities represents 100 members in North Carolina, South Carolina and Virginia.

Formed in 1965 to protect the interests of public power customers and to provide a unified voice to speak out in the North Carolina legislature, ElectriCities continues today to serve public powercommunities.

ElectriCities provides customer service and safety training, emergency and technical assistance, communications, economic development assistance, government affairs and legal services.

Through consolidation of these services, members save their customers the expense of administering these functions locally.

ElectriCities also provides management services to the state's two municipal power agencies: North Carolina Municipal Power Agency Number 1 (NCMPA1) and North Carolina Eastern Municipal Power Agency (NCEMPA).

NCEDA ANNOUNCES 2005-2006 BOARD OF DIRECTORS

RALEIGH – The North Carolina Economic Developers Association (NCEDA) has elected its 2005-2006 board of directors. The new officers are: Scott L. Millar, President of Catawba County EDC, President; Ronnie Goswick, Director of Franklin County EDC, Vice-President; and Donny Hicks, Executive Director of Gaston County EDC; Secretary/Treasurer. The new officers assumed their positions July 1.

Millar has been with Catawba County Economic Development Corporation since 1996. Prior to joining Catawba County EDC, he worked with the NC Department of Commerce and spent 5 years in advertising. Millar resides in Hickory, NC.

Millar succeeds Mac Williams as president of the association. Williams served as president for the 2004-2005 year and was a board member since 1999.

“NCEDA is fortunate to have such a strong board of directors leading the association this next year,” said John Peterson, NCEDA’s executive director.

NCEDA also elected three new board members, who will serve through 2008. They are: Jon Hamm, manager – community development and public affairs with Sprint; Dianne Reid, economic development director of Orange County EDC; and Bonnie Renfro, president of Randolph County EDC.

The complete list of board members for the 2005-2006 year is as follows:

- William “Bud” Cohoon, Director, Economic Development, NC Electric Membership Corporation
- Anthony Copeland, Assistant Secretary of Commerce, NC Department of Commerce
- Brenda Daniels, Manager, Economic Development, ElectriCities, Inc.
- The Honorable Jim Fain, Secretary of Commerce, NC Department of Commerce
- Steve Gosselin, Vice President/Branch Manager, ECS Ltd.
- Ronald W. Goswick, Director, Franklin County EDC
- Jon R. Hamm, Manager – Community Development and Public Affairs, Sprint
- Gary “Donny” Hicks, Jr., Executive Director, Gaston County EDC
- John Hunter, Attorney at Law, Womble Carlyle Sandridge & Rice PLLP
- Scott L. Millar, CEcD, President, Catawba County EDC
- John Peterson, Group Director, Capstrat
- Donald L. Porter, Executive Director, Raeford Hoke County EDC
- James “Jimmy” Smith, Director of Economic and Community Development, Four County Electric Membership Corporation
- Dianne Reid, CEcD, Economic Development Director, Orange County EDC
- Bonnie Renfro, President, Randolph County EDC
- Katherine Thomas, Manager, Economic Development, Carolinas, Progress Energy
- David “Mac” Williams, President, Alamance County Chamber of Commerce

NCEDA is the leading statewide association of professional economic developers and their allies in North Carolina. Its more than 550-plus members promote the state and their communities as places for new economic activity. They are on the front line of economic development in North Carolina.

The following release was issued statewide on June 8, 2005.

**NC Senator David Hoyle Receives
'Extraordinary Leadership in Economic Development' Award**

RALEIGH – Senator David Hoyle (D-Gaston) has received the Extraordinary Leadership in Economic Development Award presented by the North Carolina Economic Developers Association (NCEDA).

Sen. Hoyle and the N.C. Economic Developer of the Year recipient, Mac Williams, were announced on June 7 at the NCEDA 2005 Annual Conference, held in Atlantic Beach, N.C. The awards are given annually to individuals who demonstrated outstanding achievements in economic development statewide.

“Sen. Hoyle has been a true leader in the area of economic development,” said Donny Hicks, legislative co-chair of the North Carolina Economic Developers Association. “NCEDA was proud to honor him for his years of hard work and dedication.”

Hoyle is co-chair of the Senate Finance Committee and vice-chairman of the Senate Appropriations/Base Budget; Transportation; and Appropriations on General Government and Information Technology Committees. He has served 7 terms in the Senate, representing district 43.

About the North Carolina Economic Developers Association

NCEDA is the leading statewide association of professional economic developers and their allies in North Carolina. NCEDA's 550-plus members promote the state and their communities as places for new economic activity. As the leading voice on economic development, they are on the front line of economic development in North Carolina. Based in Raleigh, NCEDA provides professional development, advocacy and information services for its members.

For more information, visit NCEDA's Web site, www.nceda.org.

###

The following release was issued statewide on June 8, 2005.

Mac Williams Awarded 'NC Economic Developer of the Year' by the North Carolina Economic Developers Association

Raleigh, NC – On June 7, Mac Williams, President for the Alamance County Chamber of Commerce, was named N.C. Economic Developer of the Year by the North Carolina Economic Developers Association (NCEDA). Williams, who also served as NCEDA's president for the 2004-05 term, was recognized by his peers at the association's 39th Annual Conference.

The special award is given once a year to an NCEDA member who has demonstrated outstanding achievements in economic development statewide. Williams was recognized for his role and involvement as co-chair of North Carolinians for Jobs and Progress (NCJP). NCJP was the organization that led the charge last fall for the successful passage of Amendment One, the self-financing bonds referendum on the statewide ballot last November.

"Mac Williams distinguished himself as a tremendous leader while working for the passage of Amendment One last year," said John Peterson, executive director of the North Carolina Economic Developers Association. "Mac demonstrated a commitment to the state of North Carolina and it was an honor to recognize him with the association's highest honor."

About the North Carolina Economic Developers Association

NCEDA is the leading statewide association of professional economic developers and their allies in North Carolina. NCEDA's 550-plus members promote the state and their communities as places for new economic activity. As the leading voice on economic development, they are on the front line of economic development in North Carolina. Based in Raleigh, NCEDA provides professional development, advocacy and information services for its members.

For more information, visit NCEDA's Web site, www.nceda.org.

###



2005-2006 Membership Renewals

It's that special time of year again - membership renewal season! We encourage everyone to renew their memberships for 2005-2006. NCEDA memberships run from July 1 - June 30.

In the coming month, you will be receiving a renewal letter in the mail, complete with an invoice for membership dues (\$200 per person) and a member information record. Please return the member information record with your dues payment. This is important as the information you return to us will be reflected in our 2005-2006 membership directory.


Members of NCEDA will continue to receive special discounted rates at our professional development seminars, networking luncheons, conferences and other events.

We are looking forward to an extremely successful year. Please renew your membership and enjoy the many ways that NCEDA can help you!

If you have any questions, please contact the NCEDA office at (888) 246-2332.

* * * * *

The 9th annual North Carolina Economic Development Guide will be published in Fall 2005. Advertising in this guide offers your company or organization an excellent way to target North Carolina's best out-of-state and in-state prospects for business expansion and relocation. For more information, please contact Ben Kinney at Business North Carolina magazine at (704) 523-6987 ext. 236 or e-mail: bkinney@businessnc.com.



Job Posting

Surry County Economic Development Partnership, Inc., a private-public, non-profit corporation located in Dobson, NC, is accepting applications for the position of President. SCEDP serves Surry County, population 75,876. Bachelor's degree in business, economics or related field required. Direct economic development experience required, CED preferred. Annual budget \$357,000, three full-time staff. Salary negotiable.

Send resume and salary requirements to:
Chairman
SCEDP
PO Box 1282
Dobson NC 27017

Deadline: July 31, 2005. EOE.

* * * * *

UNC Basic ED Course Information

The 33rd Basic Economic Development Course at UNC Chapel Hill provides intensive instruction on the fundamentals of economic development practice. It is a four-day introductory training course designed for economic development professionals employed by public, civic, or private development agencies and individuals new to the field. It is also appropriate for more experienced professionals seeking to update skills. The course is accredited by the International Economic Development Council and counts towards the CEcD certification for professional economic developers.

For more information, please visit the Basic Economic Development website: www.cednc.unc.edu/bedc or contact Debbie Christensen at 919-966-4331.

