

Vol. V, Issue No.9 March 2007
Kira Peoples, Executive Editor

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President's Message

by Ronnie Goswick

NCEDA proudly hosted the association's 2007 Legislative Reception on Tuesday, March 6, at the N.C. Museum of Natural Sciences in downtown Raleigh. The event was a great success, drawing more than 80 members of the North Carolina General Assembly.

Thank you to all of our members who made it a priority to attend. We had many legislators walk in and immediately ask for their local developers by name. NCEDA's legislative reception continues to be a key way for our members and the members of the General Assembly to connect and build on important relationships.

Our reception has grown into one of the premier legislative events of the season, and it certainly would not have this reputation without the continued support from our members.

On the legislative front, NCEDA is keeping a close eye on the recently established Joint Select Committee on Economic Development Incentives. This Committee is charged with reviewing the process for economic incentives. We will be working with the N.C. Department of Commerce and other interested parties to ensure that the appropriate messaging is conveyed to the Committee members.

As always, we will continue to keep the membership updated on this and other legislative issues.

On the heels of such a successful Legislative Reception, I know everyone is looking forward to the 2007 MidWinter Conference coming up next week. This year's theme of "Infrastructure and Beyond" includes topics such as water needs, the bio network, high speed connectivity and more. We have had a very strong response from the membership and look forward to a successful conference.

Thank you for your continued support of NCEDA.

NCEDA

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*If you have an idea or article of
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publication of
Developments.*

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NCEDA CALENDAR of EVENTS

March 15-16, 2007NCEDA 2007 Midwinter Conference
Pinehurst Resort; Pinehurst, N.C.**May 16, 2007**NCEDA Networking Luncheon
Capital City Club; Raleigh, N.C.**June 20-22, 2007**NCEDA 2007 Annual Conference
Sheraton; Atlantic Beach, N.C.

Thanks to our 2007 MidWinter Conference Sponsors!

ARCADIS

Coldwell Banker Commercial TradeMark Properties

Duke Energy

EMBARQ

KCI

Myrick Construction, Inc.

NC Railroad Company

Parker Poe Adams and Bernstein

Progress Energy

PSNC Energy

QORE Property Sciences

Research Triangle Regional Partnership

S&ME

Wayne County Development Alliance, Inc.

Womble Carlyle Sandridge & Rice PLLC

REMINDER: JOIN US

2007 MidWinter Conference Next Week!

Join NCEDA as we discuss our state's growing infrastructure demands. Take part in panel discussions including topics such as: meeting water needs, the bio network and high speed connectivity.

Thursday, March 15, 2007:

Golf Tournament at National Golf Club: 12:00 p.m.

Croquet Tournament at Pinehurst: 2:00 p.m.

Conference Registration: 6:00 - 7:30 p.m.

Welcome Reception: 6:30 - 8:00 p.m.

Dinner: 7:45 - 9:30 p.m.

Networking Reception: 9:30 - 11:00 p.m.

Friday, March 16, 2007:

Breakfast: 7:30 - 8:30 a.m.

Conference Program: 8:30 a.m.-12:30 p.m.

Panel speakers

Jane Patterson: Executive Director, E-NC Authority

Billy Ray Hall: President, N.C. Rural Center

Jo Anne Sanford: Sanford Law Office, PLLC & Blount Street Advisors, LLC

Leslie Boney: Assoc. VP Economic Development Research, Policy & Planning, UNC General Administration

Kevin Johnson: Vice President, Business Development, Research Triangle Foundation of North Carolina

Norris Tolson: Vice Chairman for the N.C. Biotechnology Center Board of Directors

Bill Dean: President, Idealliance, Piedmont Triad Research Park

Moderators

Oppie Jordan: Vice President, Economic Development for Edgecombe County, Carolinas Gateway Partnership

Jesse L. White, Jr. Ph.D.: Director, Office of Economic & Business Development, University of North Carolina

Hotel Information: You are responsible for making your own reservations at the hotel. Call Pinehurst Resort at 1.800.487.4653 or 910.235.8507.

Late Registration: Registrations received after March 5, 2007 will include a \$100 late registration fee. This fee is non-negotiable.

NCEDA Cancellation Policy: Refunds will be made, minus a \$25 processing fee, if cancellation is received at NCEDA by Friday, March 9 at 5:00 p.m. by mail, fax (919-882-1902) or e-mail (nceda@capstrat.com). Cancellations received after Friday, March 9 at 5:00 p.m. will not be refunded.



Meet Your Board

This month we feature Board member George Sharpe with DeVere Construction Company.


George Sharpe is the Director of Business Development for DeVere Construction Company, Inc. out of their Carolinas Division Office in Apex, covering all of NC.

DeVere provides design-build, general construction and construction management services for industrial, commercial, healthcare, municipal, education, and high-rise residential projects, and also has offices in Michigan and Arizona.

Sharpe's previous work includes Lord Aeck & Sargent Architecture, Heery International, and CP&L/Progress Energy, most of which in the Economic Development Dept. in NC. Prior to that, he was a project engineer with Fiber Industries/Celanese Corp. in Florence, S.C. He graduated from Clemson University with a BS in Mechanical Engineering and has his Professional Engineer's license.

His professional and civic involvement includes a prior and current term as a board member of NCEDA (he received NCEDA's first Ally of the Year Award in 1996), and continues to serve on several boards and commissions supporting economic and community development and education.

George and his wife, Tori, of 24 years have two children: 22-year-old daughter, Lindsey and 18-year-old son, Graham. They enjoy traveling, sports and just doing things together.




Meet Your Patron Sponsors

This month we feature Patron Sponsor AT&T North Carolina.

AT&T Inc. is a premier communications holding company in the United States and around the world, with operating subsidiaries providing services under the AT&T brand.

AT&T is the recognized world leader in providing IP-based communications services to businesses and the U.S. leader in providing wireless, high speed Internet access, local and long distance voice, and directory publishing and advertising through its Yellow Pages and YELLOWPAGES.COM organizations.

As part of its three-screen integration strategy, AT&T is expanding video entertainment offerings to include such next-generation television services as AT&T U-verseSM TV. Additional information about AT&T Inc. and the products and services provided by AT&T subsidiaries and affiliates is available at www.att.com.



Across the State

Building Entrepreneurial Communities:

Why, How and What Role for Local Leaders

March 29, 2007

9:00 a.m. – 4:30 p.m.

Cost: \$75

Greenville Hilton

207 SW Greenville Blvd., Greenville, NC

Local officials from across central and eastern North Carolina are invited to attend a workshop on the ways local governments can boost their communities' economies by supporting small business creation and development.

Sponsored by the Institute of Government at UNC-Chapel Hill, the workshop is designed to help local elected officials and other leaders understand the role entrepreneurship plays in local economic development and ways to get started in building entrepreneurial communities.

Training topics include:

- Why Entrepreneurship Development?
- Getting Ready to do Entrepreneurship Development
- Panel of North Carolina Entrepreneurs
- Getting Started: What's Happening in the Field

Tentative agenda and online registration are available at www.cednc.unc.edu/trainingadvanced.htm. Participants may also register by contacting Angela Bowden at (919) 843-8176 or bowdena@sog.unc.edu.

State of North Carolina Announcement

North Carolina Solicitation for Grant Applications Workforce Innovations in Regional Economic Development (WIRED) Initiative Third Generation

The State of North Carolina received notification from the US Department of Labor's Employment and Training Administration of a new round of grants to support the third generation of the WIRED initiative. The Department of Labor will make \$65 million available over a period of three years. Individual grants will total \$5 million over this three year period. According to the Department of Labor's announcement, this new round of WIRED grants is designed to fully engage "local workforce investment boards in collaborative partnerships and transformational leadership within regional economies".

Only Governors are eligible to apply for these grants on behalf of regions within their state or across state lines. A Governor may submit up to two applications to the Department of Labor. The workforce development division of North Carolina Department of Commerce will coordinate the solicitation of grant applications for the state of North Carolina. Questions regarding this solicitation by the State of North Carolina should be directed to Laura Spivey at 919-715-4297 or spivey@nccommerce.com.

Job Openings

Greater Statesville Development Corporation Business Retention and Expansion Coordinator

Opportunity to join an organization that handles economic development for a dynamic and growing community, located 38 miles north of Charlotte. Position will provide support to existing industries in the Greater Statesville area, including the Town of Troutman. Primary responsibility to encourage growth and expansion of companies within the community. Consult with local officials, community leaders and industry executives for the purpose of encouraging the creation of new jobs and expanding the industrial base. Maintain strong knowledge of local community to assist in retention of existing business and industry.

Graduation from a 4-year college with a degree in business, planning, political science, marketing, economics or geography or equivalent education and work experience. Manufacturing work experience a plus. Economic development or chamber experience preferred.

Position requires the ability to exercise independent judgment, reasoning and problem solving skills. Individual must consider financial, socio-economic, legal and regulatory variables as they affect the community.

Develop and maintain strong working relationship with Mitchell Community College and the new and expanding industry programs that are helpful to existing industries in the service area.

Facilitate cooperation and coordination between existing companies, City of Statesville, Town of Troutman, Iredell County, Mitchell Community College, NC Dept of Commerce, Employment Security Commission, Charlotte Regional Partnership and the state wide NC economic development ally network.

Closing date: March 12, 2007

To apply send resume and cover letter to:

ESC/JobLink
1907 Newton Drive
Statesville, N.C. 28677
Fax: (704) 878-3278

Or electronically at:

esc.jobs.statesville@ncmail.net
